

Pioneering through partnership

Our simple, highly effective process comprises two phases: Discover and Deliver. It operates as a perpetual cycle of continuous evaluation and improvement, that delivers P3X.

DELIVER PHASE

Once we've proposed the right system for your requirements, and the concept has been approved, we enter the Deliver Phase. We will test, evaluate, and fine-tune our recommended solution until it delivers exactly what you need.

Test

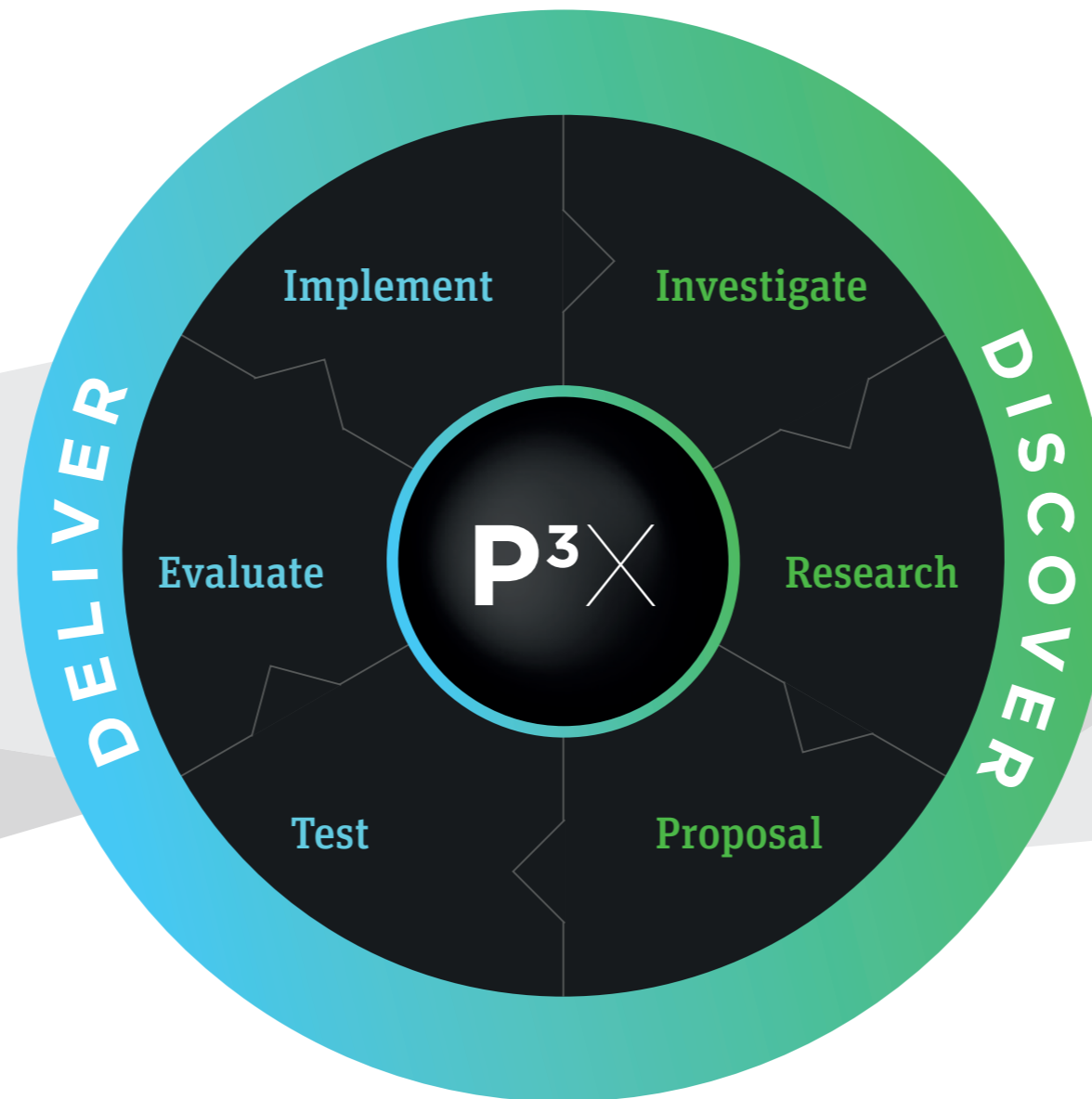
Working in close partnership with you, we will thoroughly test our proposed system according to your criteria. Our technicians will be directly involved, working alongside your operational team to provide on-site support during this phase.

Evaluate

Before moving forward, we will confirm that the key performance goals have been fully achieved, and address any potential queries emerging from testing. We make sure that we are delivering industry-leading finishes in a way that is commercially viable for you.

Implement

At the end of the evaluation we will deliver your optimum solution. On-site assistance will be available during the initial usage of the new systems. Once you are comfortable, we will schedule regular visits to help you make the most of your new coatings, and assess any future developments.



DISCOVER PHASE

This phase is all about understanding how your current systems work, what your company aspirations are, and designing a coating process that helps you meet those goals. Everything we consider together is aimed at increasing productivity, profitability and performance.

Investigate

Rather than suggesting what we think is right, we need to completely understand the markets you supply, how your process works now, and your future goals.

To ensure all aspects are considered, it's important to involve all of the relevant staff in the discussions at this stage.

Research

We will observe and discuss your production, then use our in-house expertise and liaise with our network of suppliers to ensure we recommend a solution that meets your unique criteria.

Proposal

Our written proposal will detail the solution we recommend. This system will be developed to meet your specific commercial and operational needs, through incorporating increases in productivity, profitability and performance.

WHAT IS

P3X

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A complete understanding of your product and process, and the potential of the coating systems available, is key to optimising productivity profitability and performance – we call this P3X.

Productivity

There's more to coating costs than 'price per can'. We will review your entire process, from substrate preparation to packaging/delivery to maximise production efficiency.

Profitability

By understanding what 'improved profitability' means for you, we are able to develop your unique solution to incorporate relevant savings/gains

Performance

Achieving a superior finish or protection is just part of the solution. The system that we recommend will provide in-house advantages as well as long term benefits for your clients.